

Sales Working Student (f/m/d)

Frankfurt (Germany)

About XTP

XTP is a specialist consultant focusing on transparency, cost, and risk. For more than 20 years we have helped institutional investors to get the most from their current investment set-up and enhance investment governance. We have a proven track record of increasing implementation efficiency in public and private market assets from clients across Europe and the USA.

We are a data-driven organization with a highly experienced team of more than 50 senior industry specialists, quantitative analysts, and software engineers. Technology is a fundamental component of how we operate and underpins our ability to deliver superior outcomes.

XTP is building an international culture where our team feels empowered, responsible, and valued. We can offer you access to bright-minded people, the environment to develop your knowledge further, and a platform to make a difference in financial services in public and private markets.

Your Activities

- Support our Sales Team in all business development and client relations matters.
- Prepare sales presentations and marketing materials.
- Prepare and participate in client meetings and follow up on To-Dos.
- Conduct market research on potential clients and market trends.
- Help keep our CRM system up to date and use the tool's capabilities to generate insights.
- Analyze our sales pipeline and prepare internal reporting.

Your Profile

- You are a self-driven, very well-organized, and results-oriented team player.
- You have exceptional written and verbal communication skills; German on native speaker level is an absolute must; English (C1 as a minimum).
- You have a high level of discretion and professionalism when handling sensitive and confidential information.
- You consider precision as a principle, not as a burden.
- You are proactive, detail-oriented, and result-oriented.
- You possess very good MS Office skills, especially in Word and PowerPoint.
- You have a strong academic background from a leading university in business or finance.

Become part of our vision and actively reshape the future of capital investment with us!
Apply at jobs@xtp-group.com (cover letter, CV and all relevant transcripts).